

## Message Text

UNCLASSIFIED

PAGE 01 NAIROB 11212 301643Z

43

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W  
----- 062798

R 301356Z DEC 75  
FM AMEMBASSY NAIROBI  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 6895

UNCLAS NAIROBI 11212

E.O. 11652: N/A  
TAGS: BEXP, KE  
SUBJ: TRADE OPPORTUNITY

REF: NAIROBI'S 10352

1. THE EMBASSY SUBMITTED A TRADE OPPORTUNITY FOR EDM SCHULTER AND CO. IN REFTEL. THE FIRM HAS NOT YET RECEIVED ANY REPLIES FROM THIS TRADE OPPORTUNITY AND WOULD NOW LIKE THE INFORMATION MORE WIDELY CIRCULATED, I.E. PERHAPS IN COMMERCE TODAY

2. AS THE LOCAL FIRM IS SENDING A REPRESENTATIVE TO US IN MID-JANUARY, EARLY PLACEMENT OF THIS INFORMATION IS REQUESTED. FYI: THE LOCAL FIRM HAS WRITTEN TO THE FOLLOWING FIRMS BUT HAS NOT YET RECEIVED REPLIES:

- A) LARUS BROTHERS AND CO. OF RICHMOND VA.
- B) VEGA INDUSTRIES INC. OF SYRACUSE, N.Y.
- C) CORNELL MANUFACTURING CO. OF LACEYVILLE, PA.

REQUEST COMMERCE DISTRICT OFFICES CONTACT THE THREE ABOVE MENTIONED FIRMS TO DETERMINE IF THEY ARE STILL PRODUCING THE EQUIPMENT SPECIFIED IN REFTEL. REPRESENTATIVE WILL CONTACT DISTRICT OFFICES.

3. LOCAL FIRM WOULD ALSO APPRECIATE RECEIVING NAMES AND ADDRESSES OF ANY OTHER SUPPLIERS OF EQUIPMENT BEING SOUGHT.  
MARSHALL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 30 DEC 1975  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1975NAIROB11212  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** D750450-0332  
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**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
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**Reference:** n/a  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** ElyME  
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**Review Date:** 11 JUN 2003  
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**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** TRADE OPPORTUNITY  
**TAGS:** BEXP, KE  
**To:** COM  
**Type:** TE  
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